

NAVIGATING THE VMWARE-BROADCOM TRANSITION

A CUSTOMER'S GUIDE CHECKLIST

STEP 1: ASSESSMENT OF CURRENT LICENSING MODEL

- Determine whether your organization currently operates under a perpetual licensing model with VMware.

STEP 2: UNDERSTANDING TRANSITION TO SUBSCRIPTION MODEL

- Recognize the shift from perpetual licensing to subscription-based licensing enforced by Broadcom.
- Understand the implications of moving from owning licenses to paying monthly for product usage.

STEP 3: FAMILIARIZATION WITH PRODUCT BUNDLES

- Familiarize yourself with the bundled offerings, such as VMware Cloud Foundation (VCF) and VMware vSphere Foundation (VVF).
- Understand that add-on services are available for both bundles on an a-la-carte basis.

STEP 4: AWARENESS OF DIVESTURES

- Take note of the announced divestitures, particularly regarding VMware Horizon (VDI) and Carbon Black (Endpoint Detection & Response).

STEP 5: SHORT-TERM IMPACT ASSESSMEN

- If using EoA products that are not up for renewal yet, understand that immediate action may not be necessary.
- Know that support will continue throughout the duration of the current contract.
- Prepare to discuss future license requirements with your VMware partner during renewal.

STEP 6: EVALUATION OF LONG-TERM IMPACT

- Recognize that most products will no longer be available as standalone SKUs and must be purchased through subscription bundles.
- Anticipate the increased costs associated with VMware workloads on-premises and in VMware-powered clouds.

STEP 7: EXPLORATION OF OPTIONS

- Consider purchasing a VMware subscription bundle from a reseller and incorporating the new costs into the operating budget.
- Evaluate VMware Cloud Service Providers (CSPs) where licensing is included in the Infrastructure as a Service (IaaS) subscription.
- Assess the feasibility of migrating away from VMware to alternative solutions such as KVM, OpenStack, Nutanix AHV, Microsoft Hyper-V, Citrix, or Oracle.

By completing this checklist, customers can better understand the implications of the VMware-Broadcom update and make informed decisions about their licensing and infrastructure strategies moving forward.

Connect with a C3 Technology Advisor Today

Don't face the transition alone. Reach out to a C3 Technology Advisor today to ensure you're equipped with the knowledge and strategies necessary to navigate these changes seamlessly and make the right decisions for your organization's future. Schedule your consultation now and embark on the path to success with confidence.